

## ***Geneva Glen Capital Provides a China-based Catalyst for the U.S. Middle-Market***

Geneva Glen Capital (“GGC”) maintains a unique reach into international markets through the relationship network of our lead investor, Wanxiang America Corporation. GGC’s partnership with this highly esteemed company provides us with an ability to leverage Wanxiang’s extensive resources to assist our current and future portfolio companies with potential costs savings in manufacturing, shipping and raw material sourcing as well as market expansion into China and globally.

### ***OPPORTUNITIES OF INTEREST***

Companies that can

- (1) Benefit from guidance in exploring untapped growth potential, service offerings, cost reduction opportunities and efficiency improvements with increased scale

or

- (2) Fill a growing desire or need amongst the vast Chinese population and rapid development of the Chinese infrastructure

Preferred industries are:

- Business and consumer services
- Consumer and pet products
- Environmental services
- Food
- Healthcare
- Niche industrial manufacturing
- Publishing, media and information services
- Specialty insurance
- Value-added distribution

### ***ABOUT WANXIANG***

Wanxiang is one of the largest non-state owned companies in China, with \$25 billion in worldwide revenues across many industries and geographies. It is the largest auto parts company in China, with supplemental interests in renewable energies, financial services, agricultural products, natural resources and real estate; both in China and worldwide. Wanxiang has more than 160 production facilities in 30 provinces in China and its overseas operations are headquartered in Chicago, which is also home to the American arm of Wanxiang’s America-China Bridge Program, designed to assist American companies in overcoming bureaucratic hindrances and cultural differences that are all-too-common in China. Wanxiang’s founder and Chairman, Dr. Lu Guanqiu, is a very highly regarded individual throughout China, having been elected to Senate several times and serving as Deputy Chairman of the State Entrepreneur Association. Please visit [www.wanxiang.com](http://www.wanxiang.com) for more information.

### ***ABOUT GENEVA GLEN CAPITAL***

GGC is a Chicago-based private equity firm that invests in lower middle-market companies (generally under \$100 million in value). We partner with successful management teams to invest in proven private companies with leading market positions, significant growth potential, and stable cash flows. GGC invests up to \$50 million in companies headquartered in the U.S. or Canada with EBITDA of \$3 million to \$20 million. GGC has extensive private equity experience in addition to a fund structure that enables us to be flexible, creative and, if appropriate, long-term investors.

### ***CONTACT FOR ADDITIONAL INFORMATION***

Jeff Gonyo 312.525.8501 | [jgonyo@genevaglencapital.com](mailto:jgonyo@genevaglencapital.com)  
Adam Schechter 312.525.8502 | [aschechter@genevaglencapital.com](mailto:aschechter@genevaglencapital.com)  
Tom Wuellner 312.525.8503 | [twuellner@genevaglencapital.com](mailto:twuellner@genevaglencapital.com)  
Dylan Lyons 312.525.8507 | [dlyons@genevaglencapital.com](mailto:dlyons@genevaglencapital.com)